

# Course Syllabus of ISOM 2700 Operations Management (L1, L2, and L3) 2025-26 FALL

<b>COURSE DESCRIPTION</b>	<p>Operations management is about designing, analyzing, and improving the whole transformation process, including procurement, production, distribution, warehousing, and retailing, with the objective of creating competitive advantage for the enterprise.</p> <p>ISOM 2700 is designated as a face-to-face learning course and you are expected to review the learning materials on Canvas before attending the student-centered instructor-led session every week. You are encouraged to use AI tools appropriately to enhance your learning.</p>								
<b>CLASS SCHEDULE</b>	<p>(L01) Tuesday and Thursday, 01:30 PM – 02:50 PM, G012, LSK Bldg  (L02) Tuesday and Thursday, 03:00 PM – 04:20 PM, G012, LSK Bldg  (L03) Tuesday and Thursday, 10:30 AM – 11:50 AM, G012, LSK Bldg</p>								
<b>INSTRUCTOR</b>	<p>Prof. Guodong Lyu (吕国棟)</p> <p>Office hours:</p> <ul style="list-style-type: none"> <li>○ Tuesday 4:30 p.m. – 5:30 p.m.</li> <li>○ Thursday 4:30 p.m. – 5:30 p.m.</li> <li>○ <i>Additional office hours to be announced before exams</i></li> <li>○ By Email Appointment [ISOM 2700: QUESTION], LSK 4035</li> </ul> <p>Email: <a href="mailto:imlyu@ust.hk">imlyu@ust.hk</a></p>								
<b>TEACHING ASSISTANT</b>	<p>Ms. Stacy Deng</p> <p>Office hours:</p> <ul style="list-style-type: none"> <li>○ Monday 1:00 p.m. – 2:00 p.m.</li> <li>○ By Email Appointment [ISOM 2700: QUESTION], LSK 4065</li> </ul> <p>Email: <a href="mailto:imsdeng@ust.hk">imsdeng@ust.hk</a></p>								
<b>TEXTBOOKS</b> (optional)	<p>Cachon and Terwiesch, “Matching Supply with Demand”, 5th Edition, International Edition, McGraw-Hill.</p> <p>Jacobs and Chase, “Operations and Supply Chain Management: The Core”, 6th Edition, International Edition, McGraw-Hill.</p>								
<b>ASSESSMENT AND GRADING</b>	<p>Final course grade will be determined by the following criteria:</p> <table style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: right;">Quizzes</td><td style="text-align: right;">20%</td></tr> <tr> <td style="text-align: right;">Midterm Exam</td><td style="text-align: right;">40%</td></tr> <tr> <td style="text-align: right;">Final Exam</td><td style="text-align: right;">40%</td></tr> <tr> <td style="text-align: right;"><b>Total</b></td><td style="text-align: right;"><b>100%</b></td></tr> </table>	Quizzes	20%	Midterm Exam	40%	Final Exam	40%	<b>Total</b>	<b>100%</b>
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	<p>Note:</p> <p>(1) <b>Quizzes:</b> There will be a total of 6 individual (online) quizzes. Each quiz consists of only multiple choice questions with the same format as on the exam. You are allowed to use the course materials and your own notes for the quizzes. We count only the best 5 out of 6 quizzes you attempt.</p> <p>(2) <b>Exam:</b> The midterm covers only first half of the course while the final exam covers only the second half. Each exam lasts 2 hours. Both exams are closed book and closed notes. You are not allowed to use any notes (downloaded or written) or your own resources during the exam. A study guide and a list of formulas (that will be provided on the exam) will be available before the exam for your preparation.</p> <p>No makeup will be given for the midterm exam. If you miss the midterm exam for a valid reason that is approved by the instructor, you will have to take a 3-hour comprehensive final exam instead. More information will be available in due course.</p> <p>According to the <a href="#">University's course grading guideline</a>, we follow a criterion-referenced assessment rule for grading.</p> <p>(3) <b>RVC Recording:</b> The class is not an online learning course. The RVC recording will NOT be provided if you miss the class. Recordings for the first two weeks will only be provided to those not enrolled in the class.</p> <p>(4) <b>Re-grading Policy:</b> The process of assigning grades is intended to be one of unbiased evaluation. Students are encouraged to respect the integrity and authority of the professor's grading system and are discouraged from pursuing arbitrary challenges to it. If you believe an inadvertent error has been made in the grading of individual assignments or exams, a request to have the grade reevaluated may be submitted. In the event that you would like to request a re-grade:</p> <ul style="list-style-type: none"> <li>○ Email the TA and me within 3 days of receiving your grade, including a brief written statement of why you believe that an error in grading has been made. We will re-grade your examination in its entirety. That is, we will re-grade all the items in your examination.</li> </ul>
<p><b>ACADEMIC INTEGRITY</b></p>	<p>Students at HKUST are expected to observe the Academic Honor Code at all times (see <a href="https://registry.hkust.edu.hk/resource-library/academic-honor-code-and-academic-integrity">https://registry.hkust.edu.hk/resource-library/academic-honor-code-and-academic-integrity</a>).</p> <p>Zero tolerance is shown to those who are caught cheating on any homework or exam. In addition to receiving a zero mark on the quiz or exam involved, the final course grade will appear on your record with an X. This X grade will stay with your record until graduation. If you receive another X grade, you will be dismissed from HKUST.</p>

<b>INTENDED LEARNING OUTCOMES (ILOs)</b>	<p>This course is designed to provide a foundation for understanding the operations of a firm in the big data and AI era. Our objective by the end of the course is to provide you with the analytical skills and managerial insights necessary to critically analyze a firm's operations decisions and practices. Such knowledge is important for careers in a variety of areas, including general management, entrepreneurship, investment banking, business analytics, venture capital, and consulting, where AI is increasingly shaping operational paradigms.</p> <p>Unlike many courses in the core, which tend to treat the firm as a "black box", we will be primarily concerned with "opening up" the black box and discovering what makes a firm "tick" --- or, for that matter, "stop ticking". To be more concrete, we will focus on how the "physics" of material, work and information flows, and the design and management of a firm's processes interact to determine a firm's cost structure and its ability to compete effectively in terms of non-cost measures such as quality, variety, and speed.</p> <p>Upon completion of this course, you are expected to:</p> <ol style="list-style-type: none"> <li>1) Describe the design and delivery of product/service in different organizations, and evaluate the systems for measurement and improvement of operations.</li> <li>2) Identify and describe operations management as one of the core business functions.</li> <li>3) Integrate operations management with other business functions to support a coherent corporate strategy and articulate contributions to the well-being of an organization.</li> <li>4) Determine how operation management decisions impact other business functions.</li> <li>5) Identify a wide range of contemporary and pervasive global business issues, as well as cultural and technology advancement that impact the management of operations.</li> <li>6) Apply a range of appropriate quantitative and qualitative methods and AI tools to solve business problems in which the management of operations is a critical issue.</li> <li>7) Discuss the role of operations management in sustainability and social responsibility.</li> </ol>
<b>TEACHING APPROACH</b>	<p>The general teaching approach is student-centered, instructor-led, face-to-face lecturing, case discussions, as well as problem solving in the classroom. Lecture notes, additional reading articles, and learning resources are posted on Canvas. For many topics, we will start with a business case with concrete numbers and clearly defined questions that are often of managerial relevance. Then we provide rigorous analysis or using Excel spreadsheet and AI tools (e.g., GPT-4) to solve the problem and discuss managerial insights based on the analysis.</p>
<b>ATTENDANCE &amp; CLASSROOM ETIQUETTE</b>	<p>Your attendance is expected for every class session. Please notify the professor in advance if you have to miss a class due to a legitimate reason. When you attend, you will be expected to conduct yourself professionally and respectfully during class, which means being attentive and considerate of others in the class. This means refraining from the use of cell phones, generating loud noise, etc. during class.</p>

## COURSE OUTLINE

This course has the following seven modules, including process analysis, quality management, capacity management, service system, inventory management, revenue management, and supply chain management. The first four modules are covered by the first half of this course while the second half covers the remaining modules. Each module consists of several topics that are connected to some extent and share the common theme of the module.



Figure 1: Course Roadmap

The course is scheduled as follows:

Session	Date	Topic
1	Week 1 2 September (Tue)	<b>Introduction to Operations Management</b>
2	Week 1 4 September (Thu)	<b>Process analysis</b> <ul style="list-style-type: none"> <li>■ Little's Law and flow time analysis</li> </ul>
3	Week 2 9 September (Tue)	<b>Flow rate and process capacity</b> <ul style="list-style-type: none"> <li>■ Bottleneck and throughput improvement</li> </ul>
4	Week 2 11 September (Thu)	<b>Monitoring a process using control charts</b> <ul style="list-style-type: none"> <li>■ Natural variation and assignable variation</li> <li>■ Process control charts</li> </ul>
5	Week 3 16 September (Tue)	<b>Quality management</b> <ul style="list-style-type: none"> <li>■ Statistical process control</li> <li>■ Process capability and six sigma quality</li> </ul> <p style="text-align: right;"><i>(Quiz 1 released)</i></p>

6	Week 3 18 September (Thu)	<b>Capacity planning and decision making tools (I)</b> ■ Decision tree method
7	Week 4 23 September (Tue)	<b>Capacity planning and decision making tools (II)</b> ■ Linear programming method
8	Week 4 25 September (Thu)	<b>Solving optimization model using Excel</b> ■ Problem formulation ■ Excel solver (Please bring your laptop to class)
9	Week 5 30 September (Tue)	<b>Solving optimization model using AI tools</b> ■ Using AI tools to solve problems (Please bring your laptop to class)  <i>(Quiz 2 released)</i>
10	Week 5 2 October (Thu)	<b>Coping with variability of service systems</b> ■ Psychology of waiting ■ Introduction to queueing model
	Week 6 7 October (Tue)	<i>Public Holiday (No class)</i>
11	Week 6 9 October (Thu)	<b>Queueing model</b> ■ Waiting line models and simulation ■ Queue configuration problems  <i>(Quiz 3 released)</i>
12	Week 7 14 October (Tue)	<b>Inventory Management</b> ■ Purpose of holding inventory ■ Newsvendor model
13	Week 7 16 October (Thu)	<b>EOQ model</b> ■ Optimal order quantity
14	Week 8 21 October (Tue)	<b>Variants of EOQ model</b> ■ Impact of lead time ■ Impact of demand uncertainty  <i>(Quiz 4 released)</i>
15	Week 8 23 October (Thu)	<b>Mid-term review</b> ■ Cover session 2 – session 11

	Week 9 28 October (Tue)	<b>Extensive consulting for mid-term exam</b> (No class)
<b>Week 9: Mid-term exam, October 28 (Tue), 7:00-9:00pm</b>		
16	Week 9 30 October (Thu)	<b>Tutorial</b> ■ Using AI tools to facilitate inventory management
17	Week 10 4 November (Tue)	<b>Demand Management and Forecasting</b> ■ Qualitative forecasting methods
18	Week 10 6 November (Thu)	<b>Capacity-based Revenue Management</b> ■ Revenue management with capacity controls ■ Overbooking, protection level, and dynamic pricing
19	Week 11 11 November (Tue)	<b>Price-based Revenue Management</b> ■ Willingness to pay and consumer choice ■ Dynamic pricing  <i>(Quiz 5 released)</i>
20	Week 11 13 November (Thu)	<b>Managing Supply Chain</b> ■ Introduction to supply chain management
21	Week 12 18 November (Tue)	<b>Bullwhip Effect and Coordinating Supply Chain</b> ■ Bear game and Bullwhip effect ■ Hedging operational risk via contracts
22	Week 12 20 November (Thu)	<b>Advanced Topics in Supply Chain Network</b> ■ Process Flexibility ■ Stable Matching  <i>(Quiz 6 released)</i>
23	Week 13 25 November (Tue)	<b>Final review</b> ■ Cover session 12 – session 22
	Week 13 27 November (Thu)	<b>Extensive consulting for mid-term exam</b> (No class)
<b>Final exam (2 hours, except for those who need to take the comprehensive exam for 3 hours)</b>		